



**REQUEST FOR PROPOSALS**

**BALL TRACKING TECHNOLOGY SERVICES**

**FOR THE**

**ICC WOMEN'S CRICKET WORLD CUP 2022**

## 1. **INTRODUCTION**

The ICC (as defined in Appendix A), acting through its wholly-owned subsidiary company, ICC Business Corporation FZ LLC ("**IBC**"), which is incorporated under the regulations of the Dubai Development Authority in the United Arab Emirates, owns or controls the commercial rights to the ICC Women's Cricket World Cup 2022 taking place in New Zealand from 4 March 2022 to 4 April 2022 (the "**Tournament**").

IBC wishes to appoint an entity/entities to provide ball tracking technology services at the Tournament including, without limitation, the services set out in Appendix B hereto ("**Services**").

Unless otherwise defined elsewhere, capitalised terms used in this RFP have the meanings set out in Appendix A.

## 2. **OBJECTIVES**

The purpose of this RFP is to invite interested and qualified Applicants to submit Proposals for the right to provide the Services to IBC in respect of the Tournament subject to the conditions set out in this RFP.

2.1 This RFP invites Proposals from Applicants with:

- (a) extensive proven experience in providing services similar to the Services;
- (b) a strong financial position;
- (c) sufficient resources (including in particular staffing) to provide the Services;
- (d) state of the art information technology ("**IT**") infrastructure; and
- (e) trained personnel (including in particular, but without limitation, experienced and skilled management personnel).

2.2 In submitting a Proposal for the right to provide the Services each Applicant must:

- (a) complete, sign and return the form as set out in Appendix E, together with its detailed Proposal, by the applicable date specified in the Timetable;
- (b) provide adequate and detailed answers and information to meet the requirements of the Criteria (as set out in Appendix C); and
- (c) provide a full, detailed breakdown of costs within the Price Quotation (as set out in Appendix F).

2.3 In submitting its Proposal, each Applicant will have to establish that it satisfies (or will satisfy in a timely fashion) the Criteria, the Requirements or any other condition as may be stipulated by IBC. IBC will evaluate the Proposals based on the extent to which they demonstrate that such conditions and requirements have been or will be satisfied.

2.4 Each Applicant should provide satisfactory evidence to IBC in its Proposal of its financial standing and of its ability to meet the commitments it makes in its Proposal. IBC reserves its right to require appropriate bank guarantees and/or parent company performance guarantees, in a form and manner that is acceptable to IBC.

2.5 IBC may, in its absolute discretion, waive any of the conditions and/or requirements set out in this RFP in respect of any or all of the Applicants. Each Applicant will be evaluated on the overall merits of its Proposal and the Successful Applicant may not have satisfied all conditions and requirements and may not necessarily be the one which offers the most competitive financial terms.

## 3. **ENQUIRIES**

3.1 IBC shall, where possible, but is not obligated to, answer questions or provide additional information reasonably requested by Applicants at any time during the Selection Procedure with respect to the contents of this RFP or the means by which the Successful Applicant shall be appointed.

- 3.2 Queries should be addressed in an e-mail with the subject line "**ICC RFP – BALL TRACKING TECHNOLOGY SERVICES PROVIDER - QUERY**" to:  
[enhancements@icc-cricket.com](mailto:enhancements@icc-cricket.com)
- 3.3 IBC shall attempt to respond to all queries in as expeditious a manner as possible and in such a form as IBC considers appropriate. IBC reserves the right to make its response to any query from any Applicant available to all relevant Applicants without revealing the identity of the initial enquiring party.
- 3.4 IBC may not be able to provide responses and/or additional information to all queries and it shall definitely not be able to do so if such requests are sent less than 5 (five) business days before the due date for receipt of Proposals as set out in the Timetable.
- 4. SELECTION PROCEDURE OVERVIEW**
- 4.1 Each Applicant must submit to IBC its Proposal documents, in English, by email by no later than the due date for receipt of Proposals prescribed in the Timetable to:  
[enhancements@icc-cricket.com](mailto:enhancements@icc-cricket.com)
- 4.2 Each Applicant must attach all applicable documents in support of its Proposal in accordance with the requirements set out in paragraph 2.2 of this RFP as well as any other relevant materials, web-links, photographs and/or attachments. Any files which are larger than 4MB should be sent by *WeTransfer*.
- 4.3 Each Proposal, once submitted, constitutes a binding and irrevocable offer to provide the Services on the terms set out in the Proposal, which offer cannot be amended or withdrawn after its date of submission (in either case unless requested by IBC).
- 4.4 IBC may, but is not obliged to, accept or consider any Proposal in full or in part or any responses or submissions in relation thereto and IBC may reject any or all Proposals, responses or submissions (or any part thereof) and, in its sole discretion, may refuse to award any business in connection with this RFP. Without prejudice to the foregoing, IBC reserves the right to appoint the Applicant whose Proposal (in the absolute discretion of IBC) most successfully conforms to the Criteria and the Requirements in accordance with the terms and conditions described in this RFP or to make alternative arrangements for the provision of the Services, including (without limitation) issuing a revised or different RFP or providing the Services itself.
- 4.5 IBC shall conduct the Selection Procedure in accordance with the Timetable set out in Appendix D. Each Applicant is and shall be required to comply fully with the applicable deadlines in the Timetable as well as such other deadlines as are imposed by IBC throughout the Selection Procedure (unless otherwise approved by IBC on a case-by-case basis).
- 4.6 The Selection Procedure shall include:
- (a) a technical evaluation of each Proposal examining each Applicant's ability to provide the Services in accordance with the Requirements;
  - (b) a financial evaluation of each Proposal examining each Applicant's ability to secure or offer the best possible prices in connection with the Services; and
  - (c) an evaluation of each Applicant's suitability, experience and qualifications, including (without limitation) its compliance with the Criteria as well as the organisational structure and infrastructure proposed by the Applicant to provide the Services.
- 4.7 IBC may, for any reason and at any time during the Selection Procedure, request any Applicant to supply further information and/or documentation. Each Applicant shall supply such further information and/or documentation requested within 7 (seven) calendar days (or such other period of time as may be required by IBC) following receipt of the written request for that information and/or documentation. Any and all costs and/or expenses associated with the provision of the additional information and/or documentation shall be borne by the Applicant.
- 4.8 IBC reserves the right (in its absolute discretion) to determine how to progress any discussions and/or negotiations with Applicants following submission of the Proposals.
- 4.9 After careful consideration and thorough examination of the Proposals and, if applicable, any presentations, IBC shall, in its absolute discretion, confirm which Applicant (if any) it proposes

to appoint as the Successful Applicant. The relative competitiveness of the financial terms offered may not necessarily be a decisive factor in choosing between Proposals. IBC reserves the right to make the appointment of the Successful Applicant subject to such further terms and conditions as it considers appropriate in relation to this RFP process and/or the provision of the Services. Applicants who have not been selected shall be informed accordingly in writing. IBC shall not be obliged to give any reason(s) for the selection and/or rejection of any Proposal or any part thereof.

- 4.10 The appointment of the Successful Applicant is subject to the conclusion of the Agreement between IBC and the Successful Applicant governing all rights and obligations related to the Services. The Agreement shall be prepared by IBC to include such terms and conditions commonly included in agreements of such nature, together with any other terms and conditions which are required by IBC (whether arising from the specifications of the Proposal of the Successful Applicant or otherwise). Each Applicant agrees and acknowledges that IBC shall have the absolute right to determine at its absolute discretion whether or not negotiations shall be conducted on an exclusive basis.
- 4.11 Notwithstanding any other provision of this RFP, IBC reserves the right, at any time and in its absolute discretion, to accept or reject Proposals (or to permit any Applicant to resubmit its Proposal in the event that such Proposal fails to meet any or all of the Criteria and/or the Requirements), to pursue negotiations with any number of Applicants, to withdraw from negotiations with any Applicant at any time, to pursue negotiations in respect of some or all of the Services with any other person(s), to reduce or increase the total number of Matches in respect of which the Services are required, and to suspend, discontinue, modify and/or terminate this RFP process (or any part thereof) at any time.

## **5. LEGAL PROVISIONS**

In participating in this RFP process, responding to this RFP and/or submitting a Proposal, each Applicant accepts and agrees to be bound by and to comply with the terms of this RFP generally, including (without limitation) the following terms and conditions (which apply in each case equally to all Applicants):

- 5.1 Nothing in this RFP, or in any communication made by IBC (including any affiliate of the IBC) or its officers, employees, representatives, agents and/or advisers shall constitute an offer of a contract or a binding obligation of the IBC towards the Applicant, nor shall it be taken as constituting any representation that rights or licences will be granted in accordance with this RFP and/or the Selection Procedure.
- 5.2 IBC reserves the right, at any time during the Selection Procedure, to change any aspect of this RFP, to issue any separate amendment or addendum to this RFP (which will become part of this RFP upon issue) or to issue an amended RFP in place of this RFP, to refuse to consider any Applicants or to withdraw this RFP. Applicants acknowledge that IBC may decide to: (i) organise for the Services through a third party who is not an Applicant; and/or (ii) organise the Services on its own or without appointing any third party and that IBC may increase, decrease, suspend, discontinue and/or modify its requirement for the Services in respect of any Tournament or Match.
- 5.3 IBC reserves the right, at any time prior to execution of the Agreement, to elect for the contracting party for the relevant Agreement to be such entity as IBC nominates rather than IBC, following its consideration of the desirable contractual structure for the Services in light of the location and identity of the Successful Applicant.
- 5.4 Whilst IBC has taken all reasonable care to ensure that this RFP is accurate in all material respects at the date of its issue, neither IBC, nor any of its officers, employees, representatives, agents and/or advisers make any representation or warranty or accept any responsibility for the accuracy or completeness of the information contained in this RFP or in any subsequent correspondence by IBC in relation to this RFP, nor shall they be liable for any loss or damage suffered by any Applicant or any other third party in reliance on this RFP or any subsequent communication with IBC.
- 5.5 Without prejudice to paragraph 5.4 above, this RFP does not contain any representation upon which any Applicant or other recipient may be entitled to rely at any point in time in order to bring any claim, action or proceedings against IBC and/or its associated entities and/or any of their respective officers, employees, representatives, agents and/or advisers (whether for

misrepresentation or otherwise). This RFP is incapable of creating any liability for IBC and/or its associated entities and each Applicant hereby irrevocably and unconditionally waives any and all rights it may have, now or at any time in the future, to bring any claim in any court of competent jurisdiction in relation to the appointment or manner of appointment of any Applicant, the Selection Procedure or otherwise in relation to the RFP process.

- 5.6 Each Applicant represents, warrants and undertakes to IBC that any and all information contained in its Proposal and/or submitted in connection with its Proposal, and any and all representations made by or on its behalf to IBC, during the course of the Selection Procedure shall not be false, inaccurate or misleading in any respect (including, without limitation, by the omission of any material, information or facts) and that if, after submitting its Proposal there is any change in the Applicant's circumstances or any other event occurs which may adversely affect and/or impact such information and/or representations and/or the manner in which they may be interpreted by IBC, the Applicant shall promptly notify IBC in writing setting out the relevant details in full. IBC is and shall be fully able to rely on the accuracy and authenticity of any and all information contained in any Proposal and/or submitted in connection with any Proposal in assessing any Applicant's ability to perform and deliver the Services.
- 5.7 Each Applicant agrees to keep confidential at all times, whether during or after the Selection Procedure, all Confidential Information and to take all necessary steps to preserve the strict confidentiality of such Confidential Information, including (without limitation) by disclosing relevant material to its officers, employees, representative, agents and/or advisers only on a strictly "need to know" basis and only for the purpose of this Selection Procedure.
- 5.8 Each Applicant agrees that it will not discuss any part of this RFP, any Proposal it is considering or which it has submitted and/or any other aspect of the Selection Procedure with any other Applicant or third party at any time for any reason. Any breach of this obligation by an Applicant may result in its immediate elimination from the Selection Procedure.
- 5.9 No Applicant is entitled to make any announcement relating directly or indirectly to this RFP, the Selection Procedure and/or its Proposal. Each Applicant acknowledges and agrees that IBC shall have the absolute right to make any announcement in connection with this RFP and/or the whole or any aspect of the Selection Procedure.
- 5.10 Each Applicant is responsible for any and all costs, expenses and liabilities incurred (directly or indirectly) by or on its behalf in the preparation and submission of its Proposal and/or otherwise in relation to the Selection Procedure and/or any negotiations with IBC following receipt by IBC of its Proposal (whether or not an Agreement is entered into with such Applicant). Under no circumstances will IBC and/or its associated entities and/or any of its respective officers, employees, representatives, agents or advisers be responsible for any costs of any Applicant associated in any way (whether directly or indirectly) with the Selection Procedure.
- 5.11 Each Applicant acknowledges that any and all intellectual property rights of IBC and the ICC (including, without limitation, to the name, logo and trophy for the Tournament) remain the exclusive property of IBC or ICC (as appropriate). Furthermore, any materials (whether tangible or intangible) provided by IBC to any Applicant shall belong and/or accrue exclusively to IBC. No Applicant shall claim ownership over any rights including (without limitation) intellectual property rights, in relation to the ideas, concepts, material or any other rights contained in this RFP.
- 5.12 In consideration of IBC receiving and reviewing its Proposal, each Applicant confirms and warrants that it has read, understood and accepted the terms and conditions set out in this RFP, which take precedence over any provisions contained in any other communications between the Applicant and IBC. Each Applicant further acknowledges that, except as set out in the Proposal and in the Agreement, there is no existing agreement, arrangement or understanding in place (whether in writing or oral) between IBC and the Applicant in relation to this RFP, its subject matter and/or the provision of the Services.
- 5.13 Each Applicant acknowledges that, save as set out in the Agreement, all rights and opportunities in and in relation to the Tournament shall be exclusively reserved by IBC and/or the ICC (as appropriate).
- 5.14 IBC shall be able to rely on any and all representations made by each Applicant in its Proposal and/or in connection therewith.

- 5.15 No terms seeking to restrict in any way the discretion of IBC in the Selection Procedure will be accepted.
- 5.16 This RFP, the Selection Procedure and any and all related documentation, correspondence (including, without limitation any Proposal), any non-contractual obligations and any Agreement (or other agreements) entered into between IBC or any of its affiliates and any Applicant or prospective Applicant shall be governed by and interpreted in accordance with English law and any dispute arising from or in relation to the same shall be subject to the exclusive jurisdiction of the English courts.

**6. CONFLICTS AND COLLUSIVE BEHAVIOUR**

- 6.1 A conflict of interest arises when an Applicant’s integrity, objectivity or fairness in performing the Services is at risk due to a personal interest or conflicting business arrangement of the Applicant, or a person or organisation associated with the Applicant.
- 6.2 An Applicant must accordingly disclose in their Proposal any potential or actual conflicts of interest that they may have or may be perceived to have in respect of their responsibilities to IBC in respect of the Tournament and other parties in the course of delivering the Services, should they be selected as a Successful Applicant. Applicants with such conflict or perception of conflicts must specify within their Proposal how they will manage the conflict or perception of conflict to provide assurance that it will not adversely impact the performance of any Services.
- 6.3 The Applicant and any person or organisation associated with the Applicant must not directly or indirectly provide any form of inducement or reward to any employee, member or shareholder of IBC, the ICC or any affiliates or associated concerns or any of their respective representatives in relation to the Selection Procedure under this RFP.
- 6.4 Without prejudice to any criminal liability an Applicant may attract and any other remedies available to IBC or the ICC, each Applicant hereby undertakes that it shall not:
- (a) fix or adjust the costs of its Proposal by or in accordance with any agreement or arrangement with any other party;
  - (b) communicate to any party the costs or approximate costs of its proposed Proposal or information which would enable the amount or approximate amount to be calculated (except where such disclosure is made in confidence in order to obtain quotations necessary for the preparation of the Proposal or insurance or any necessary security);
  - (c) enter into any agreement or arrangement with any other party that such other party shall refrain from submitting a Proposal;
  - (d) enter into any agreement or arrangement with any other party as to the costs of any Proposal submitted; and/or
  - (e) collaborate or collude with any third party with a view to unfairly influencing the outcome of the Selection Procedure under this RFP or otherwise misleading or concealing information from the IBC.

**7. OTHER OBLIGATIONS**

- 7.1 The engagement of the Successful Applicant pursuant to this RFP is subject to the conclusion of the Agreement between IBC (which shall for the purposes of this paragraph 7 be deemed to include any such other entity as IBC nominates) and the Successful Applicant, governing all rights and obligations related to the Services to be provided by the Successful Applicant in relation to the Tournament. The Agreement shall be prepared by IBC to include such terms and conditions commonly included in agreements of such nature, together with any other terms and conditions which are required by IBC (whether arising from the specifications of the accepted Proposal or otherwise). Some key principles in relation to the Agreement are set out below:

<b>Subject</b>	<b>Principle</b>
<i>Payment Schedule</i>	All monetary consideration to be payable in USD by IBC which will be inclusive for all taxes, deduction, withholdings etc. IBC to make payments accordingly (subject only to any deduction for withholding tax that the IBC may be obliged at

	law to make, if applicable).
<i>Assignment and sub-contracting</i>	The Successful Applicant will not be permitted to assign/sub-contract any or all of its rights and obligations under the Agreement.
<i>Intellectual Property Rights</i>	IBC will own and retain ownership of all of Intellectual Property Rights which it provides to the Successful Applicant or which arise as a result of the Services. The Agreement will require assignment by the Successful Applicant for any Intellectual Property Rights that may be created or become vested in the Successful Applicant in the course of the performance of Services from creation.
<i>No Partnership</i>	Nothing in the Agreement and no action taken by the parties pursuant to it shall constitute, or be deemed to constitute, the parties as a partnership, association, joint venture or other co-operative entity.
<i>Liability</i>	<p>IBC shall not be liable to the Successful Applicant for the cancellation, partial cancellation, postponement, abandonment, relocation or curtailment of the Tournament(s)/Match(es) or part thereof. IBC shall not be liable to the Successful Applicant under the Agreement for any indirect or consequential loss arising out of or in connection with the performance of its obligations under the same or any breach thereof even if it was advised in advance of the possibility of such loss or damage.</p> <p>The Successful Applicant shall be required to indemnify IBC and any ICC group company, on an uncapped basis, against any and all actual or alleged intellectual property rights infringement as a result of the Services.</p>
<i>Insurance</i>	IBC has no obligation to take out or maintain insurance cover in respect of the cancellation, partial cancellation, postponement, abandonment, relocation or curtailment of the Tournament(s)/Match(es) or part thereof.
<i>Termination</i>	The Agreement will detail termination events which will entitle the parties to terminate the same.
<i>Governing Law and Dispute Resolution</i>	The Agreement will be governed exclusively and in all respects by the laws of England, any and all disputes arising out of, in connection with or in relation to the Agreement, will be referred to the LCIA and finally resolved by arbitration under the LCIA Rules. The seat of such arbitration will be London, England and the law of arbitration will be English law.

**APPENDIX A**  
**DEFINITIONS AND INTERPRETATION**

"Agreement"	means the long-form written agreement(s) to be entered into between IBC (or, at IBC's absolute discretion, or such other third party as IBC may nominate) and the Successful Applicant governing the provision by the Successful Applicant of the Services (or any part of them) with respect to the Tournament.
"Applicant"	means any party which submits from time to time a Proposal in response to this RFP.
"Confidential Information"	means any and all aspects and information of this RFP, the Selection Procedure, the Tournament and/or the business and/or affairs of the ICC and/or IBC which is or which comes into an Applicant's possession (except where such information is generally available to the public).
"Criteria"	means the list of criteria to be addressed by each Applicant in its Proposal as set out in Appendix C hereto.
"ICC"	means International Cricket Council Limited, the company incorporated under the laws of the territory of the British Virgin Islands and having its administrative office at Street 69, Dubai Sports City, Sheikh Mohammed Bin Zayed Road, PO Box 500070, Dubai, United Arab Emirates.
"LCIA"	means the London Court of International Arbitration.
"LCIA Rules"	means the rules of the LCIA for the time being in force.
"Match"	means any official cricket matches played as part of the Tournament, which may be amended by IBC from time to time.
"Match Schedules"	means the schedule of Matches set out at Appendix G (which may be amended from time to time) hereto.
"Proposal"	means all documents and information submitted by an Applicant supporting its bid to provide the Services in relation to the Tournament, to IBC, as required under this RFP, including the <i>Price Quotation</i> as set out at Appendix F.
"Requirements"	means the guidelines, directions, requirements, instructions and requests of IBC issued to any Applicant with respect to the Selection Procedure and/or the Services from time to time.
"RFP"	means this <i>Request for Proposals</i> , including all of its Appendices and as amended, supplemented or replaced from time to time.
"Selection Procedure"	means the entire procedure conducted by IBC to select and appoint the Successful Applicant for the provision of the Services pursuant to the RFP process and the subsequent negotiation, finalisation and execution of the Agreement.
"Services"	has the meaning given to the term in paragraph 1 of this RFP.
"Successful Applicant"	means the Applicant selected by IBC to provide the Services pursuant to the Selection Procedure, and who are required to enter into the Agreement in a form and manner acceptable to the IBC.
"Timetable"	means the timetable for the Selection Procedure as set out in Appendix D hereof.
"Tournament"	has the meaning given in paragraph 1 of this RFP.



<b>"Venue"</b>	means the premises of any stadium, ground or place at which any Match is scheduled to be played and/or any other stadium or ground that may be used for any training or practice facilities.
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## APPENDIX B

### SERVICES

#### **Background**

The Tournament is scheduled to take place in New Zealand from 4 March 2022 to 4 April 2022 including reserve days for the semi-finals and final, with Matches scheduled to take place at the following six Venues:

#### **Venues**

Bay Oval, Tauranga  
University Oval, Dunedin  
Seddon Park, Hamilton  
Basin Reserve, Wellington  
Eden Park, Auckland  
Hagley Oval, Christchurch

#### **Ball Tracking Technology Scope of Services**

##### **Officiating**

1. The Successful Applicant shall be required to deliver data for every single delivery at each Match to enhance the broadcast coverage of the Tournament and support the ICC's Decision Review System ("**DRS**"). The Successful Applicant shall be required to provide ball tracking technology services that are designed to:  
(i) supplement the understanding of viewers of the broadcast; and (ii) facilitate the TV Umpire in making accurate LBW decisions pursuant to the DRS Protocol.
2. The Successful Applicant shall require to be able to deliver prompt, clear and accurate communication of:  
(i) the pitching point of the delivery;  
(ii) the first point of interception of the delivery with the batter's equipment, body or bat;  
(iii) the projected position of the point at which the ball would have hit the stumps had its trajectory remained unaltered by any interception, or the projected position of the point at which the ball would have passed the stumps in the event that the ball would not have hit the stumps.
3. The Successful Applicant shall be required to provide all data outputs from its technology (including camera images and audio signals) along with clear graphics which show every LBW decision.
4. IBC reserves the right to independently evaluate the Services as it may determine (including, without limitation, for the purposes of auditing the calculation of service credits or to build credibility and trust in ball tracking with relevant stakeholders).

##### **Broadcast Enhancement**

4. All cameras used by the Successful Applicant in the provision of the Services must:  
(i) be of broadcast quality;  
(ii) have a minimum resolution of HD 1080i; and  
(iii) be capable of being colour balanced using standard TV Operational Control Panels ("**OCPs**"), so that they closely match the cameras in use by IBC's production partner, such that the average viewer would not perceive a significant difference between the respective outputs.
5. In order to enable IBC and its production partner to augment the broadcast production of Matches by including a fully comprehensive statistical analysis package, the Successful Applicant shall be required, as a minimum requirement, provide the following basic features of a ball tracking service:  
(i) a protractor;  
(ii) pitch maps, interception points, beehives and release points;

- (iii) virtual worlds that reflect the Venues in which the Matches are being played (and the correct time of day/night);
- (iv) wagon wheels (scored and conceded);
- (v) ball speed references (delivered within 1 (one) second of the ball being bowled).

### **Data**

6. The Successful Applicant shall be required (as a minimum) to:

- (i) identify relevant data promptly to deliver interesting editorial stories in-play, either on the instructions of IBC or IBC's broadcast partner, or of the Successful Applicant's own volition;
- (i) provide IBC with access to historical archive data (in the categories set out in paragraph 5 above) from international cricket played between 1 September 2012 and the time of the Tournament and which is in the Successful Applicant's possession;
- (ii) provide IBC's broadcast partner with live access at the relevant Venue to the historical archive referenced in paragraph 6(ii);
- (iii) share data in real time across multiple parallel broadcasts; and
- (iv) share data with multiple stakeholders to ensure consistency across all ICC platforms, to guarantee ball tracking data does not conflict with other sources.

7. The Successful Applicant shall be required to take all necessary steps to transfer, at its sole cost, all data (including metadata generated for each delivery) derived from the provision of the Services to IBC (or to IBC's nominee) in such format as IBC may require from time to time in order to enable the integration of such data with IBC's audio-visual archives.

8. Unless agreed to in writing by IBC, the Successful Applicant shall not be permitted to use any data derived from the Services, other than in relation to the performance of its obligations under the Agreement.

### **Miscellaneous**

9. The Successful Applicant shall be required to cooperate with and liaise in good faith at all times with IBC's production partner, OB equipment supplier, graphics services provider and any other third parties reasonably notified to it by IBC (including, for example, Match officials, teams and other stakeholders).

## **APPENDIX C**

### **CRITERIA**

Each Proposal must include information to allow IBC to evaluate the *Relevant Experience*, *Organisational Criteria*, *Operational Criteria* and *Financial Criteria* about the Applicant (together the "**Criteria**") set out below. Proposals may, where appropriate, include the provision of documentary evidence in support of the relevant Criteria and Applicants are requested to address as fully as possible the questions set out below in respect of each of the Criteria. IBC reserves the right to evaluate Proposals by reference to the below Criteria and any other criteria in its absolute discretion.

#### **Relevant Experience**

1. What relevant experience does the Applicant have in relation to the international sport market/events? Please also highlight any specific relevant experience in the international cricket market?
2. What is the global sport events experience (specifically cricket experience) of the personnel, which the Applicant will use for the delivery of the Services?
3. What relevant experience does the Applicant have in the relevant Venues identified for the Tournament?
4. How will the Applicant's experience and expertise in providing services of a similar nature to the Services in relation to previous global sporting events enable the Applicant to deliver the scope of the Services required for the Tournament?
5. What innovations, concepts, products or processes has the Applicant previously introduced in the delivery of services of a similar nature to the Services? How will the Applicant apply any of the foregoing to the Services?
6. What other events would your organisation be charged with delivering from September 2021 and during the time of the Tournament?
7. Please provide details of any other relevant enhancement that the Applicant may have to offer IBC.

#### **Organisational Criteria**

8. Please include a detailed staffing plan of how the Applicant intends to operate before and during the Tournament (including an organisation chart, the size and composition of the proposed team, respective responsibilities and escalation paths) and how the Applicant believes each team member's experience makes them suitable for these roles. Will the Applicant have the capability to change staffing rapidly during the Tournament as required?
9. Within the staffing plan, indicate whom the Applicant proposes to act as its Account Director/Manager for the Tournament and how the Applicant believes their experience makes them suitable for this or these role(s).
10. How will the structure, composition and experience of the Applicant's project team ensure consistent service levels for the Tournament?
11. Will the Applicant have the capability to change staffing rapidly during the Tournament as required?

#### **Operational Criteria**

12. Please provide an in depth "reverse brief" in which the Applicant details its understanding of the Services delivery requirements and strategies, highlighting any cost effective solutions for the Tournament specific Services that the Applicant may have.

13. How will the Applicant manage its resources to meet the Services requirements for the Tournament? Provide an overall project summary which sets out a proposed detailed project timeline, highlighting the key dates and milestones in the planning and implementation process.
14. Please provide details of any relevant established connections within the sports events industry across New Zealand.
15. Please provide details and references of a range of the Applicant's most recently delivered and relevant service projects.
16. Please provide the following information for the Tournament:
  - a. the software and hardware requirements for the operational delivery (that will be provided by the Applicant);
  - b. a full list of all exclusions or dependencies expected to be provided by or on behalf of IBC for the delivery of the Services.
17. Please identify any material risks in the provision of the Services and how the Applicant will manage any risks associated with the delivery of the Services.
18. Identify how Match day safety, risk and disaster management are planned within your delivery model.
19. What are the Applicant's current levels of insurance in relation to *Professional Indemnity, Public Liability, Employer's liability, Product liability and Directors' and Officers' E&O insurance*? Would the Applicant propose to make any changes in relation to the Tournament? Are you willing to add IBC as a named insured?

#### **Financial Criteria**

20. Please detail the total cost of the Proposal in US dollars (inclusive of all applicable taxes (e.g. service tax or VAT), clearly identifying inclusions and exclusions and pricing separately each part of the scope of Services set out in Appendix B. The Applicant's detailed budget should include a line-by-line breakdown of expenses and should utilise the form set out in Appendix F. Full assumptions and specific costs should be provided to support how the pricing has been structured and details of any proposed efficiencies and cost saving options or mechanisms should be set out.
21. A service credit mechanism shall be implemented for each delivery in a Match where there has been a failure in the functioning of the Services.

**APPENDIX D**  
**TIMETABLE**

The current timetable for the Selection Procedure is as follows:

<b>Occasion</b>	<b>Date *</b>
RFP issued	13 December
Deadline for receipt by IBC of Queries from Applicants	20 December
Deadline for receipt by IBC of Proposals from Applicants	27 December

\* Applicants are reminded that these dates may be amended by IBC, in its absolute discretion, for whatever reason and at any time.

**APPENDIX E**  
**DETAILS OF APPLICANT**

Unless otherwise compelled to do so by Applicable Law, IBC shall treat the following information as confidential:

1	Type of business activity:	
2	Address and headquarters:	
3	Phone number:	
4	Fax number:	
5	Email address:	
6	Website:	
7	Contact person, position in company and contact details:	
8	Trade register entry and legal status	
9	Composition of board of directors and management, including total number employees:	
10	Summary (in table form) of key personnel, including name, position, summary of skillset, estimated time commitment to implementing the Services as a percentage of their overall time:	
11	Parent company and/or holding structure and substantial shareholdings in other companies (> 25%):	
12	Details (including supporting documents) of the Applicant's financial status including, but not limited to, details of the most recent audited reports and accounts (last 2 years), Copy of the trade licence, general financial performance and any applicable credit ratings.):	

13	References (previous business involvement in sport events and other major events); please indicate name, title/function, phone, email:	
14	Years of experience in the current business:	

By submitting a Proposal, I confirm for and on behalf of my organisation that I have read and understood the terms and conditions of the RFP issued by IBC for the appointment of an organisation to provide the Services in connection with the Tournament, and I agree for and on behalf of my organisation that the organisation which I represent is and shall remain bound by such terms and conditions.

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organisation: \_\_\_\_\_

Place: \_\_\_\_\_

Date: \_\_\_\_\_



**APPENDIX F**  
**PRICE QUOTATION**

Applicants are required to submit a Proposal to provide the Services for the Tournament:

Applicants are required to provide IBC with a fully itemised unit breakdown of the proposed fees and costs for providing the Services throughout the Term. The breakdown and mechanism for charging must be clearly stated and must be **inclusive** of any and all taxes that may be chargeable thereon. Applicants are requested to note the following:

- (a) All costs detailed in the price quotation must be in United States dollars and all invoices shall be issued and paid in United States dollars;
- (b) The fees shall be deemed to be inclusive of any and all taxes (including sales tax and VAT) and, further, shall be subject to any deduction or liability for withholding tax as may be applicable, provided that in such circumstances IBC shall deliver to the Successful Applicant evidence that withholding taxes have been deducted and deposited with or paid to the relevant taxing authority and shall provide a certificate to the Successful Applicant in accordance with the provisions of the relevant law;
- (c) The Applicant's detailed budget should include a line-by-line breakdown of all expenses. Full assumptions and specific costs should be provided to support how the pricing has been structured;
- (d) As part of your proposed fees and costs for the Services, please include a rate card and breakdown of cost (if any) in the event that a Match is required to be played on a reserve day for each Tournament (as applicable);
- (e) As part of your proposed fees and costs for the Services, please include costs towards Bio Security Requirements as detailed in Schedule H.

The payment terms in relation to the Services are:

- payable upon completion of Services (subject to the satisfactory delivery of the Services).

**APPENDIX G**

**ICC WOMEN'S CRICKET WORLD CUP 2022 – MATCH SCHEDULE**

<b>DATE</b>	<b>EDEN PARK AUCKLAND</b>	<b>UNIVERSITY OVAL DUNEDIN</b>	<b>SEDDON PARK HAMILTON</b>	<b>BAY OVAL TAURANGA</b>	<b>BASIN RESERVE WELLINGTON</b>	<b>HAGLEY OVAL CHRISTCHURCH</b>
Thu 03 Mar 2022						
Fri 04 Mar 2022				NZL v Qa*		
Sat 05 Mar 2022		Qb v RSA	AUS v ENG*			
Sun 06 Mar 2022				Qc v IND*		
Mon 07 Mar 2022		NZL v Qb				
Tue 08 Mar 2022				AUS v Qc*		
Wed 09 Mar 2022		Qa v ENG				
Thu 10 Mar 2022			NZL v IND*			
Fri 11 Mar 2022				Qc v RSA*		
Sat 12 Mar 2022			Qa v IND*			
Sun 13 Mar 2022					NZL v AUS	
Mon 14 Mar 2022			Qc v Qb	RSA v ENG*		
Tue 15 Mar 2022					AUS v Qa	
Wed 16 Mar 2022				ENG v IND*		
Thu 17 Mar 2022			NZL v RSA*			
Fri 18 Mar 2022				Qb v Qa		
Sat 19 Mar 2022	IND v AUS*					
Sun 20 Mar 2022	NZL v ENG					
Mon 21 Mar 2022			Qa v Qc*			
Tue 22 Mar 2022			IND v Qb*		RSA v AUS	
Wed 23 Mar 2022						
Thu 24 Mar 2022					RSA v Qa	ENG v Qc*
Fri 25 Mar 2022					Qb v AUS	
Sat 26 Mar 2022						NZL v Qc
Sun 27 Mar 2022					ENG v Qb	IND v RSA*

Mon 28 Mar 2022						
Tue 29 Mar 2022						
Wed 30 Mar 2022					SF1	
Thu 31 Mar 2022					<i>Reserve Day</i>	SF2*
Fri 01 Apr 2022						<i>Reserve Day</i>
Sat 02 Apr 2022						
Sun 03 Apr 2022						FINAL*
Mon 04 Apr 2022						<i>Reserve Day</i>

\*denotes day/night match

**APPENDIX H**  
**BIOSECURITY REQUIREMENTS**

The ICC's planning assumption is that all participants will be fully vaccinated with a WHO-approved vaccine prior to entry.

It is a requirement of the New Zealand Government that all non-New Zealand visitors are required to be fully vaccinated prior to arrival into the country. Fully vaccinated means having 2 doses of a New Zealand government approved vaccination prior to arrival.

Arriving visitors are also required to have a right to enter New Zealand, have a negative pre-departure test result within the last 72hrs, and must enter a Managed Isolation Quarantine facility for 7 days until a negative day 7 test is received.

Please note that the above biosecurity protocols are subject to change in accordance with the government and the Biosafety Scientific Advisory Group.